

COLE HOFFMAN

APPLIED AI | ML SYSTEMS | PRODUCT | FULL-STACK

cal.com/csh-1997-eng | linkedin.com/in/connect2colehoffman | github.com/csh-1997-eng | x.com/lordcolton_exe

PROBLEMS I SOLVE

AI capability without decision impact? Endless prototyping and experimentation with no delivery? Most organizations can build models and deploy systems. They cannot consistently translate them into usable decision-making tools. I focus on that failure point.

1. AI/ML initiatives that stall between prototype and production
2. Models that exist but are not integrated into real workflows or decisions
3. GenAI systems that demonstrate capability but lack scalability or ROI
4. Fragmented data and ML systems that prevent iteration and adoption
5. Need for end-to-end system delivery without building and coordinating a full team

WHAT I DELIVER

Decision systems that drive real outcomes.

Systems where models are directly integrated into workflows and used by operators to make better decisions, faster

End-to-end delivery across the full ML lifecycle data, training, inference, evaluation, and stakeholder-facing outputs

Production-grade AI systems, not prototypes scalable, reliable, and tied to measurable business impact

Accelerated research and iteration cycles through tooling and system design, not additional headcount

Durable infrastructure; pipelines, evaluation frameworks, and system architecture that teams can build on after engagement

PROOF OF WORK

Revenue Impact

\$50M+ annual impact. MBS decision system replacing licensed vendor (20-model ensemble; loan + pool-level)

Speed / Leverage

300x faster research cycles. Parallelized ML pipelines (360 models/run; 28-year backtest in 4 days; no added headcount)

<14 days to production. Systematic investment pipeline (2,000+ equities; 23 years of data; immediately adopted)

End-to-End Ownership

Built 3 production AI systems in live workflows. Research summarization, Hypothesis evaluation, Document intelligence

Deployed as consultant across 3 divisions simultaneously. Requested on reputation alone. No formal mandate.

RATES

Engagement	Hourly	Weekly	Notes
Standard (3+ months)	\$185/hr	\$7,400/wk	Full-time, 40 hrs/wk
Sprint (< 3 months)	\$200/hr	\$8,000/wk	Short commitment
Fractional (10-20 hrs/wk)	\$200/hr	\$2K-4K/wk	Advisory + architecture

All rates 1099. W2 through agency available at adjusted rates. Rates are estimated, each contract negotiated on an individual request basis

TERMS

Availability: Immediate. Full-time or fractional.

Location: Remote-first. Open to periodic on-site.

IP: Work product belongs to client. Pre-existing tools and frameworks remain mine unless agreed otherwise.